

Message Text

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21

ACTION EB-07

INFO OCT-01 ARA-06 IO-10 ISO-00 AGR-05 CIAE-00 COME-00

INR-07 LAB-04 NSAE-00 SP-02 STR-04 TRSE-00 CIEP-01

FRB-03 OMB-01 /051 W

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R 182055Z APR 75

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 7897

INFO USMISSION GENEVA

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E.O. 11652 - N/A

TAGS: ETRD, ES

SUBJ: TEXTILES: USG-GOES BILATERAL AGREEMENT

REF: SAN SALVADOR 1036

GENEVA FOR PHELAN;

1. IN A CALL ON FONMIN BORGONOVON ON APRIL 16 TO DISCUSS OTHER MATTERS, I REMINDED HIM THAT HE HAD EXPECTED HIS GOVERNMENT TO COMPLETE ITS TEXTILE IRM SURVEY AND ANALYSIS BY MID-APRIL TO ENABLE US TO GET ON WITH OUR EFFORTS TO CONCLUDE THE TEXTILE AGREEMENT. I MENTIONED OUR RECEIVING A TELEPHONE CALL FROM THE DEPARTMENT RECENTLY ON THIS SUBJECT.

2. HE REPLIED THAT THE WORK WAS BEING CHAIRED BY MILIAN OF THE SALVADORAN EXPORT INSTITUTE, AND THAT HE WOULD CONTACT HIM TO ASCERTAIN THE STATUS AND LET ME KNOW.

3. IN SUBSEQUENT CONVERSATION WITH ECONOFF, MILIAN CONFIRMED THAT STUDY IS ESSENTIALLY COMPLETED. STATISTICS ARE BASED ON QUESTIONNAIRE SENT TO PRODUCERS AND REVIEWED BY REPRESENTATIVES OF INSTITUTE DURING PLANT VISITS. DETAILED REPORT WILL BE

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AVAILABLE LATER. INITIAL GROSS ESTIMATES OF EXPORTS TO US,

BROKEN DOWN BETWEEN GROUPS I AND II PER FORMAT OF MEMORANDUM
OF UNDERSTANDING ARE AS FOLLOWS:

EXPORTS TO US (IN SYE)

1974; 1975; 1976;

GROUP I: 3,918,420; 19,819,000; 36,320,000;

GROUP II: 12,475,000; 26,709,000; 32,041,000;

TOTAL: 16,393,420; 46,528,000; 68,361,000;

MILIAN SUGGESTS GOES WILL ASK FOR REVISION OF QUANTITIES IN
MEMORANDUM OF UNDERSTANDING TO ACCOMMODATE FULL AMOUNTS GIVEN
ABOVE, BASING ARGUMENTS ON PROVISIONS FOR SPECIAL TREATMENT
FOR NEWLY INDUSTRIALIZING LDC'S CONTAINED IN MFA. HE ALSO ARGUES
PERCENTILE GROWTHS ARE MISLEADING GIVEN SMALL HISTORICAL BASE.

4. COMMENTS: FONMIN MAY WELL CHOSE TO MODIFY RATHER EXTREME
REQUESTS WHICH MIGHT COME FROM STUDY. STUDY ITSELF HAS
NOTABLE FLAWS AS DO ASSUMPTIONS OF GOES. SPECIFICALLY, 1974
DATA BASICALLY CONFIRM US STATISTICS WHILE 1975 AMOUNTS REFLECT
THREE MONTH EXPORT DATA PLUS CONTRACTED EXPORTS. ON CLOSE QUES-
TIONING, CONTRACTED AMOUNTS INCLUDE LARGE QUANTITIES BASED ON
VERBAL AND OTHER NON-BINDING COMMITMENTS PLUS AN EXPECTED MAJOR
QUOTE CYCLICAL UNQUOTE UPSWING LATER IN THE YEAR.
STRAIGHTLINING THREE MON DATA WOULD PROBABLY GIVE A FAR DIFFER-
ENT PICTURE. 1976 ESTIMATES ARE AN EXTRAPOLATION FROM SHAKY 1975
DATA. ECONOFF ALSO QUESTIONED GOES POSITION THAT BILATERAL
SHOULD BE BASED ON ESTIMAED GROWTH RATHER THAN HISTORIC
LEVELS. END COMMENT.

5. I EXPECT THAT FOREIGN MINISTER WILL DISCUSS STUDY FORMALLY
WITH ME IN LATE APRIL OR EARLY MAY AND I ANTICIPATE FORMAL RE-
QUEST FOR NEW DISCUSSIONS WILL BE PRESENTED AT THAT TIME.
CAMPBELL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TEXTILE INDUSTRY, AGREEMENTS, NEGOTIATIONS, SURVEYS, EXPORT DATA
Control Number: n/a
Copy: SINGLE
Draft Date: 18 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Review Content Flags:
Review Date: 23 JUN 2003
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Review Exemptions: n/a
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Margaret P. Grafeld
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05 JUL 2006

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